

EPC facilitators criteria

Preparation phase:

Technical skills

- Knowledge of energy & indoor climate KPIs
- Knowledge of HVAC systems
- Knowledge of M&V

Financial skills

- Financial conditions
- Dividing risks and risk management

Legal skills

- Legal conditions
- National law
- Procurement
- Contracting conditions

Project skills

- Process manager internal and external (project management, politics, decision making process in governments, change management, collaboration, communication)

Social skills

- Excellent communicator
- Independent and reliable

Tendering phase:

Technical skills

- Financing models
- Legal and juridical aspects of procurement
- Procurement, selection, contracting
- M&V Measurement and Verification
- Arrangements for disputes (Bonus/malus)

Name:

Place and date:

Signature:

